

# Raport fonduri private de pensii

## septembrie 2020

### FONDURI PILON II

In Romania erau autorizate la sfarsitul lunii septembrie 2020 un numar de sapte fonduri private de pensii obligatorii (Pilon II). Inca o luna de aprecieri pentru fondurile de pensii, acest lucru fiind influentat in primul rand de evolutia pozitiva a titlurilor de stat denumite in RON. Astfel, randamentul mediu pe ultimele 12 luni a fost de 3,2%, cu un minim de 2,3%, randament obtinut de fondul Metropolitan Life, si un maxim de 4,0%, randament obtinut de fondul ARIPI.

Performantele cumulate ale fondurilor de pensii private obligatorii sunt pozitive pe ultimii cinci ani (octombrie.2015-septembrie.2020), media de crestere fiind de 26,43% (anualizat 4,79%), dar si in ultimii 10 ani (octombrie.2010-septembrie.2020), media de crestere fiind de 83,1%, anualizat 6,24%. Cel mai performant fond de pensii private obligatorii din ultimii 5 ani si ultimii 10 ani a fost BCR (cu randamente cumulate de 29,0%, respectiv 92,5%).

#### *Performantele fondurilor private de pensii obligatorii (Pilon II)*

| Fond              | Administrator                       | Performanta 12 luni | Performanta ultimii 5 ani | Performanta ultimii 10 ani |
|-------------------|-------------------------------------|---------------------|---------------------------|----------------------------|
| ARIPI             | Generali SAFPP                      | 4.0%                | 26.7%                     | 86.8%                      |
| BCR               | BCR Pensii SAFPP                    | 3.8%                | 29.1%                     | 92.5%                      |
| VITAL             | Aegon Pensii SAFPP                  | 3.7%                | 28.0%                     | 85.8%                      |
| AZT VIITORUL TAU  | Allianz-Tiriac Pensii Private SAFPP | 3.2%                | 25.1%                     | 73.5%                      |
| NN                | NN Pensii SAFPP                     | 2.7%                | 25.8%                     | 79.2%                      |
| BRD               | BRD SAFPP                           | 2.4%                | 22.7%                     | 75.6%                      |
| METROPOLITAN LIFE | Metropolitan Life SAFPP             | 2.3%                | 27.0%                     | 88.5%                      |
| MEDIE             |                                     | 3.2%                | 26.3%                     | 83.1%                      |
| MEDIANA           |                                     | 3.2%                | 26.7%                     | 85.8%                      |

Activele totale administrate de cele sapte fonduri erau de 69,82 miliarde lei la sfarsitul lunii septembrie 2020, in crestere cu 18,13% fata de luna septembrie 2019 si cu 202,58% mai mult fata de valoarea inregistrata in urma cu cinci ani. Numarul total de participanti in cele sapte fonduri era de 7,58 milioane la sfarsitul lunii septembrie 2020, iar contributia medie lunara a acestora la fondurile private de pensii obligatorii era de 183,65 lei/luna:

#### *Dimensiunea fondurilor private de pensii obligatorii (Pilon II)*

| Fond              | Administrator                       | Activ net total (mil. lei) | Numar participanti (mii) | Contributie lunara medie/participant (lei) | Crestere activ net total ultimele 12 luni | Crestere activ net total ultimii 5 ani |
|-------------------|-------------------------------------|----------------------------|--------------------------|--|---|--|
| NN                | NN Pensii SAFPP                     | 24,346.96                  | 2,032.45                 | 213.20                                     | 16.8%                                     | 184.8%                                 |
| AZT VIITORUL TAU  | Allianz-Tiriac Pensii Private SAFPP | 15,060.07                  | 1,605.53                 | 184.47                                     | 17.9%                                     | 195.9%                                 |
| METROPOLITAN LIFE | Metropolitan Life SAFPP             | 9,796.86                   | 1,059.51                 | 192.99                                     | 17.0%                                     | 199.3%                                 |
| VITAL             | Aegon Pensii SAFPP                  | 6,974.78                   | 949.20                   | 175.41                                     | 19.9%                                     | 230.7%                                 |
| ARIPI             | Generali SAFPP                      | 6,138.10                   | 782.92                   | 175.83                                     | 20.2%                                     | 217.8%                                 |
| BCR               | BCR Pensii SAFPP                    | 4,786.19                   | 685.53                   | 172.27                                     | 20.9%                                     | 240.0%                                 |
| BRD               | BRD SAFPP                           | 2,717.09                   | 468.78                   | 171.39                                     | 22.6%                                     | 280.2%                                 |
| TOTAL             |                                     | 69,820.05                  | 7,583.91                 | -  | -   | -                                      |
| MEDIE             |                                     | -                          | -                        | 183.65                                     | 19.3%                                     | 221.2%                                 |
| MEDIANA           |                                     | -                          | -                        | 175.83                                     | 19.9%                                     | 217.8%                                 |

In ceea ce priveste investitiile fondurilor private de pensii obligatorii, actiunile au reprezentat in medie 20,2% din activele totale; procentul minim de actiuni se inregistreaza la fondul BRD (17,8%), iar procentul maxim la Aripi (26,5%). Restul investitiilor fondurilor sunt realizate preponderent in instrumente cu venit fix: 67,6% in titluri de stat, 7,2% in obligatiuni si 2,6% in depozite bancare. De asemenea, un procent de 2,9% din activele totale era plasat in unitati ale unor fonduri de investitii:

#### *Investitiile fondurilor private de pensii obligatorii (Pilon II)*

| Fond              | Administrator                       | Pondere actiuni | Pondere depozite | Pondere titluri de stat | Pondere obligatiuni | Pondere unitati de fond | Altele active |
|-------------------|-------------------------------------|-----------------|------------------|-------------------------|---------------------|-------------------------|---------------|
| ARIPI             | Generali SAFPP                      | <b>26.5%</b>    | 0.2%             | 63.1%                   | 10.2%               | 0.1%                    | 0.0%          |
| NN                | NN Pensii SAFPP                     | <b>20.6%</b>    | 2.1%             | 68.9%                   | 5.5%                | 3.3%                    | -0.4%         |
| AZT VIITORUL TAU  | Allianz-Tiriac Pensii Private SAFPP | <b>19.8%</b>    | 3.7%             | 66.6%                   | 6.2%                | 3.8%                    | -0.1%         |
| METROPOLITAN LIFE | Metropolitan Life SAFPP             | <b>19.5%</b>    | 2.9%             | 65.7%                   | 9.2%                | 2.7%                    | 0.0%          |
| BCR               | BCR Pensii SAFPP                    | <b>18.5%</b>    | 2.3%             | 63.8%                   | 10.0%               | 6.3%                    | -0.9%         |
| VITAL             | Aegon Pensii SAFPP                  | <b>18.4%</b>    | 2.5%             | 72.9%                   | 5.7%                | 1.1%                    | -0.6%         |
| BRD               | BRD SAFPP                           | <b>17.8%</b>    | 4.4%             | 71.9%                   | 3.5%                | 3.2%                    | -0.7%         |
| MEDIE             |                                     | <b>20.2%</b>    | 2.6%             | <b>67.6%</b>            | <b>7.2%</b>         | <b>2.9%</b>             | <b>-0.4%</b>  |
| MEDIANA           |                                     | <b>19.5%</b>    | 2.5%             | <b>66.6%</b>            | <b>6.2%</b>         | <b>3.2%</b>             | <b>-0.4%</b>  |

#### FONDURI PILON III

In ultimele 12 luni, fondurile de pensii private facultative au avut o medie a castigurilor obtinute de 1,2% si o mediana de 1,3%. Cel mai performant fond in ultimele 12 luni a fost BCR Plus cu o performanta de 2,3%, iar cea mai scazuta performanta a fost inregistrata de fondul NN Activ (-0,8%). Media castigurilor obtinute in ultimii cinci ani a fost de doar 19,5% (sau 3,62% anualizat). In ultimii zece ani media castigurilor cumulate a fost de 65,1% sau 5,14% anualizat.

#### *Performantele fondurilor private de pensii facultative (Pilon III)*

| Fond                 | Administrator                       | Performanta ultimele 12 luni | Performanta ultimii 5 ani | Performanta ultimii 10 ani |
|----------------------|-------------------------------------|------------------------------|---------------------------|----------------------------|
| BCR PLUS             | BCR Pensii SAFPP                    | <b>2.3%</b>                  | <b>20.0%</b>              | <b>67.4%</b>               |
| RAIFFEISEN ACUMULARE | Raiffeisen Asset Management         | <b>2.1%</b>                  | <b>22.2%</b>              | <b>78.3%</b>               |
| STABIL               | Generali SAFPP                      | <b>1.7%</b>                  | <b>17.9%</b>              | <b>67.1%</b>               |
| AZT MODERATO         | Allianz-Tiriac Pensii Private SAFPP | <b>1.7%</b>                  | <b>22.9%</b>              | <b>67.5%</b>               |
| AEGON ESENTIAL       | Aegon Pensii SAFPP                  | <b>1.4%</b>                  | <b>19.2%</b>              | <b>NA</b>                  |
| PENSIA MEA           | BT Pensii SAFPP                     | <b>1.2%</b>                  | <b>13.6%</b>              | <b>56.8%</b>               |
| BRD MEDIO            | BRD SAFPP                           | <b>0.9%</b>                  | <b>14.5%</b>              | <b>53.8%</b>               |
| NN OPTIM             | NN Asigurari de Viata SA            | <b>0.9%</b>                  | <b>17.8%</b>              | <b>59.4%</b>               |
| AZT VIVACE           | Allianz-Tiriac Pensii Private SAFPP | <b>0.7%</b>                  | <b>25.3%</b>              | <b>72.4%</b>               |
| NN ACTIV             | NN Asigurari de Viata SA            | <b>-0.8%</b>                 | <b>21.1%</b>              | <b>63.3%</b>               |
| MEDIE                |                                     | <b>1.2%</b>                  | <b>19.5%</b>              | <b>65.1%</b>               |
| MEDIANA              |                                     | <b>1.3%</b>                  | <b>19.6%</b>              | <b>67.1%</b>               |

Cele zece fonduri de pensii facultative administravau active totale de 2,72 miliarde lei la sfarsitul lunii septembrie 2020, iar numarul total de participantii in acestea era de 520,88 mii. Activul celor zece fonduri a crescut cu 13,19% in ultimele 12 luni si cu 131,21 % in ultimii cinci ani:

*Dimensiunea fondurilor private de pensii facultative (Pilon III)*

| Fond                 | Administrator                       | Activ net total<br>(mil. lei) | Numar<br>participanti<br>(mii) | Crestere activ<br>net total 12<br>luni | Crestere activ<br>net total ultimii<br>5 ani |
|----------------------|-------------------------------------|-------------------------------|--------------------------------|--|--|
| NN OPTIM             | NN Asigurari de Viata SA            | <b>1,156.99</b>               | 196.42                         | 15.3%                                  | 158.2%                                       |
| BCR PLUS             | BCR Pensii SAFPP                    | <b>491.45</b>                 | 138.77                         | 13.3%                                  | 145.0%                                       |
| NN ACTIV             | NN Asigurari de Viata SA            | <b>308.72</b>                 | 54.09                          | 12.4%                                  | 129.3%                                       |
| AZT MODERATO         | Allianz-Tiriac Pensii Private SAFPP | <b>289.66</b>                 | 39.35                          | 8.5%                                   | 80.1%  |
| BRD MEDIO            | BRD SAFPP                           | <b>146.58</b>                 | 32.55                          | 14.7%                                  | 146.0%                                       |
| AZT VIVACE           | Allianz-Tiriac Pensii Private SAFPP | <b>107.03</b>                 | 20.20                          | 5.0%                                   | 65.5%  |
| RAIFFEISEN ACUMULARE | Raiffeisen Asset Management         | <b>104.60</b>                 | 14.60                          | 11.4%                                  | 89.8%  |
| PENSIA MEA           | BT Pensii SAFPP                     | <b>86.02</b>                  | 15.61                          | 14.7%                                  | 97.9%  |
| STABIL               | Generali SAFPP                      | <b>26.79</b>                  | 5.44                           | 14.0%                                  | 118.6%                                       |
| AEGON ESSENTIAL      | Aegon Pensii SAFPP                  | <b>8.97</b>                   | 3.85                           | 6.2%                                   | NA   |
| TOTAL                |                                     | <b>2,726.79</b>               | <b>520.88</b>                  |  |  |
| MEDIE                |                                     |                               |                                | <b>11.6%</b>                           | <b>114.5%</b>                                |
| MEDIANA              |                                     |                               |                                | <b>12.9%</b>                           | <b>118.6%</b>                                |

Activele celor zece fonduri erau plasate la sfarsitul lunii septembrie 2020, in medie, intr-o proportie de 25,3% in actiuni, 3,1% in depozite, 63,3% in titluri de stat, 5,9% in obligatiuni si 2,7% in unitati de fond:

*Investitiile fondurilor private de pensii facultative (Pilon III)*

| Fond                    | Administrator                       | Pondere<br>actiuni | Pondere<br>depozite | Pondere titluri<br>de stat | Pondere<br>obligatiuni | Pondere unitati<br>de fond |
|-------------------------|-------------------------------------|--------------------|---------------------|----------------------------|------------------------|----------------------------|
| NN ACTIV                | NN Asigurari de Viata SA            | <b>35.9%</b>       | 1.1%                | 56.4%                      | 4.3%                   | 2.4%                       |
| AZT VIVACE              | Allianz-Tiriac Pensii Private SAFPP | <b>31.5%</b>       | 3.4%                | 55.1%                      | 5.7%                   | 4.3%                       |
| AEGON ESSENTIAL         | Aegon Pensii SAFPP                  | <b>27.2%</b>       | 1.7%                | 68.6%                      | 1.7%                   | 0.9%                       |
| STABIL                  | Generali SAFPP                      | <b>25.4%</b>       | 1.3%                | 64.0%                      | 9.3%                   | 0.0%                       |
| RAIFFEISEN<br>ACUMULARE | Raiffeisen Asset Management         | <b>25.1%</b>       | 2.4%                | 64.1%                      | 8.4%                   | 0.0%                       |
| NN OPTIM                | NN Asigurari de Viata SA            | <b>23.9%</b>       | 2.6%                | 66.7%                      | 4.3%                   | 2.5%                       |
| AZT MODERATO            | Allianz-Tiriac Pensii Private SAFPP | <b>23.2%</b>       | 5.2%                | 62.9%                      | 4.8%                   | 3.8%                       |
| PENSIA MEA              | BT Pensii SAFPP                     | <b>20.5%</b>       | 7.5%                | 63.6%                      | 5.6%                   | 3.9%                       |
| BRD MEDIO               | BRD SAFPP                           | <b>20.2%</b>       | 3.5%                | 70.7%                      | 3.0%                   | 3.3%                       |
| BCR PLUS                | BCR Pensii SAFPP                    | <b>19.8%</b>       | 2.0%                | 60.5%                      | 12.4%                  | 6.3%                       |
| MEDIE                   |                                     | <b>25.3%</b>       | <b>3.1%</b>         | <b>63.3%</b>               | <b>5.9%</b>            | <b>2.7%</b>                |
| MEDIANA                 |                                     | <b>24.5%</b>       | <b>2.5%</b>         | <b>63.8%</b>               | <b>5.2%</b>            | <b>2.9%</b>                |